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innotelos

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innovation enthusiast



professional
experience

co-founder

innotelos | vitamins for innovation - since November 2017

innotelos supports innovating companies or organizations to grow their profitable customer base & to deliver projects
innovation, strategy, marketing, agility, project management

implementation and development of a network of partners

GoTouchVR - since september 2017

recruitment of partners integrating and selling touch solutions improving customer experience in Augmented Reality and Virtual Reality

COO

hap2U - June 2016 / August 2017

hap2U designs haptics interfaces based on a disruptive technology

VP worldwide strategy for low voltage equipment and switchboards

Schneider Electric - 2013 / 2018

turnover 2 000 M€ - USA, China, India, Europe,... - multicultural team
direct sales or through partners, standard or customized products

VP acquisitions for Industry market

Leader & Harvest acquisition, a chinese company worldwide co-leader for medium voltage drives

Schneider Electric - 2010 / 2013

VP brand management, migration to "one brand"

major company project migrating 160 brands to 7 brands associated to Schneider Electric

Schneider Electric - 2008 / 2010

migration of Merlin Gerin and Telemecanique, historical brands - Strategy, marketing, legal, HR, Industry, manufacturing, R&D, communication, sales - dramatic improvement of Schneider Electric awareness

CEO

partnership with Dassault Systemes

Dextus then **Schneider Electric Consulting** - 2002 / 2008

creation of a startup funded by Schneider Electric offering consulting services in industrial performance - 25 people - breakeven 18 months after creation

VP, Control and Command for Buildings Line of Business

Schneider Electric - 1997 / 2002

integration of newly acquired activities - offer deployment in the countries - 20% growth during 3 years - TO 500M€

General Manager of Prodipact, worldwide breaker factory

Schneider Electric - 1992 / 1996

600 people - 1 million breakers - just in time - automatized production

project manager

Schneider Electric - 1986 / 1992

design of safety software for nuclear plants - design and industrialization of a power supply system for a militar equipment

Technical and Sales Engineer

Thomson CSF Congo - Brazzaville - 1984 / 1986

VHF and BLU radios - auto-switches

Teaching
experiences

physics teacher

Technical School Renault - Boulogne Billancourt - 1982 / 1984

Medical

creation of a health network

Grenoble - 2000 / 2017

implementation of an innovative support to children with handicaps with a team of professionals

negotiations with all key players such as schools, hospitals, doctors, paramedics, institutions, parents

education

telecommunication engineering

Ecole Nationale Supérieure des Télécommunications - Paris

biomedical specialization - 1981 / 1984

Institut Supérieur du Marketing Paris, strategic marketing

INSEAD, HEC, leadership, multicultural, finance

languages

fluent English

customer visits, multilingual and multicultural teams management, commercial and purchasing negotiations.

more at <https://innotelos.fr/anne>