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innovation enthusiast



professional
experience

co-founder

innotelos | vitamins for innovation - since November 2017

innotelos supports innovating companies or organizations to grow their profitable customer base and to deliver projects
innovation, strategy, marketing, agility, project management

implementation and development of a network of partners

GoTouchVR - September 2017 / March 2018

recruitment, for a startup, of partners integrating and selling touch solutions improving customer experience in Augmented Reality and Virtual Reality

COO

hap2U - June 2016 / August 2017

hap2U is a startup designing haptics interfaces based on a disruptive technology

VP worldwide strategy for low voltage equipment and switchboards

Schneider Electric - 2013 / 2018

turnover 2 000 M€ - USA, China, India, Europe
multicultural team
direct sales or through partners, standard or customized products

VP acquisitions for Industry market

Leader & Harvest acquisition, Chinese company worldwide co-leader for Medium Voltage drives

Schneider Electric - 2010 / 2013

VP brand management, migration to "one brand" major company project migrating 160 brands to 7

Schneider Electric - 2008 / 2010

migration of Merlin Gerin and Telemecanique historical brands
strategy, marketing, legal, HR, Industry, manufacturing, R&D, communication, sales
important improvement of Schneider Electric awareness

CEO

partnership with Dassault Systemes

Dextus then Schneider Electric Consulting - 2002 / 2008

creation of a startup funded by Schneider Electric offering consulting services in industrial performance
25 people - breakeven 18 months after creation

VP Control and Command for Buildings Line of Business

Schneider Electric - 1997 / 2002

integration of newly acquired activities - offer deployment in countries
+20% growth during 3 years - turnover 500M€

General Manager of Prodipect, worldwide circuit breaker factory**Schneider Electric** - 1992 / 1996600 people - 1 million breakers
just in time - automatized production**project manager****Schneider Electric** - 1986 / 1992design of safety software for nuclear plants
design and industrialization of a power supply system for a military equipment**technical and sales Engineer****Thomson CSF Congo** - Brazzaville - 1984 / 1986

VHF and BLU radios - auto-switches

teaching

board member of Chemistry & Biology Faculty**Grenoble Alpes University** - since 2017**physics teacher****Technical School Renault** - Boulogne Billancourt - 1982 / 1984

health & medical

creation and management of a health network**Grenoble** - 2000 / 2017implementation of an innovative support to children with handicaps with a team of professionals
negotiations with all key players such as schools, hospitals, doctors, paramedics, institutions, parents

education

telecommunication engineering school - biomedical specialization**Ecole Nationale Supérieure des Télécommunications Paris** - 1981 / 1984**strategic marketing****Institut Supérieur du Marketing Paris****leadership, multicultural, finance****INSEAD, HEC**

languages

fluent English

customer visits, multilingual and multicultural teams management, commercial and purchasing negotiations

more at <https://innotelos.fr/anne>